

EXCLUSIVE PROGRAM FOR GREATER
MEMPHIS CHAMBER MEMBERS



WORKERS' COMPENSATION INSURANCE

HOW TO BECOME A MEMBER-BROKER

FREQUENTLY ASKED QUESTIONS



How to Become a Member-Broker FAQs



Why do I need to be a member to sell MemphisComp?

As a membership-based organization, our priority is to provide our members with exceptional opportunities to grow their businesses with access to member-only products, programs, and services. MemphisComp is an exclusive selling opportunity for Greater Memphis Chamber broker members.

Can I go directly to Method to sell the product?

Unfortunately, no. The Chamber's wholly owned subsidiary, Chamber Benefits, Inc., has negotiated an exclusive opportunity with Method for brokers to sell the product only through the Greater Memphis Chamber.

How will my firm benefit as a broker-member for MemphisComp?

Your agency will benefit from the Chamber's aggressive brand awareness strategy through its digital and print marketing efforts to member and non-member companies in the following industry sectors.

- Agriculture
- Construction
- Healthcare
- Logistics
- Manufacturing
- Trucking

In addition, your agency will be promoted to interested companies in the target industry sectors that are currently using out of market agencies.

I'm ready to become a member-broker. What's next?

Complete the broker request form located at memphischamber.com/memphiscomp. After an internal review of your information, you will be contacted by a representative of the Greater Memphis Chamber to establish your membership. Once your membership is activated, you'll receive your Method MemphisComp product materials and we'll schedule you for a broker training session.

How much is the membership fee?

To be eligible to sell MemphisComp, brokers and agencies are required to invest at the Board of Advisors level of membership (\$5,000). This annual fee includes the following member features and benefits.

- Exclusive opportunity to sell MemphisComp
- All benefits included with Advocate level membership
- Exclusive public policy briefings for your company
- Enhanced brand visibility with upgraded Chamber website listing
- Special invitations to two Board of Advisors/Board of Governors Luncheons annually
- Access to event pre-sale for Annual Chairman's Luncheon sponsorship and table purchases
- Brand recognition in Annual Chairman's Luncheon program
- Access to Chamber meeting space for one meeting annually
- Exclusive invitations to economic development announcements

I have more questions. Who should I contact?

Please email Robert Recker for more information at rrecker@memphischamber.com.

Contact us today to learn more!

Robert Recker
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memphischamber.com/memphiscomp